

Press release

The Wieland Group expands its North American Sales & Service organization with the acquisition of Kessler Sales & Distribution

Wieland Group
Graf-Arco-Str. 36
89079 Ulm
Germany

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Kessler Sales & Distribution (KSD), Woodbridge, NJ, is the latest acquisition of the Wieland Group – the global leader in premium copper products and innovative customer solutions.

As part of the Wieland Group's U.S. growth strategy, we are proud to announce the acquisition of a majority stake of Kessler Sales & Distribution (KSD), in Woodbridge, NJ. In close cooperation with Wieland Copper Products, LLC, in Pine Hall, NC, the company, now operating as Wieland-Kessler, LLC, will leverage an integrated and highly agile supply chain for superior customer service, in close proximity to our customers, with multiple locations in the United States. Furthermore, the Wieland Group continues to enhance its product portfolio and service offerings through Wieland-Kessler's sales and distribution network, while building on the Group's global expertise in premium copper solutions. Together with Wieland-Kessler, we will develop the next steps for growing our extruded and drawn copper products portfolio.

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Fact sheet Wieland Group

The Wieland Group, with headquarters in Ulm, Germany, is one of the world's leading manufacturers of semi-finished products in copper and copper alloys, such as strip, sheet, tubes, rods, wires and sections. Wieland also manufactures finned tubes and heat exchangers, slide bearings and system components. With a range of more than 100 different copper alloys, the Wieland Group offers optimum product solutions for numerous industries such as the electrical and electronic industry, the automotive industry, the mechanical engineering, air conditioning, refrigeration and heating sectors as well as the construction and sanitary industries. If required, the portfolio is complemented by materials such as aluminium, steel and titanium.

Decades of experience and continuous new and further development of materials, products and processes result in future-oriented innovations for industrial customers worldwide. For a reliable supply of its customers in Germany and abroad, the Wieland Group has manufacturing companies, slitting centres and trading companies in many European countries as well as in the USA, in Asia and South Africa. The Wieland Group has approx. 6,700 employees worldwide.

Fact sheet Kessler Sales & Distribution (KSD)

Kessler Sales & Distribution (KSD) with headquarters in Woodbridge, NJ, US has seven strategically located distribution centers across the US.

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The 80 year old company, which is 3rd generation family owned, is a major player in the North American market supporting the independent wholesale channel in the plumbing, HVAC, industrial and commercial markets.

Key products of KSD include Wieland copper tubes & coils, domestic and imported steel pipe, plastic pipe, CPVC pipe, pex tubing, strut and rod. The offer is further complemented with copper press, wrought and cast fittings, malleable fittings and nipples, brass fittings and nipples, push fittings, LF brass and plastic pex fittings and a vast array of valves.

KSD's value proposition to its customers is that it introduces speed into the supply chain, through its expertise in shipping and distribution and quick turnaround on orders, and enhanced customer ROI, through its high fill rates and vast portfolio of products. KSD has 110 employees across the US.

For further information, please contact:

Wieland Group
Christine Schossig, Head of Corporate Communications
Graf-Arco-Straße 36 - 89079 Ulm (Germany)
Phone: +49 171 222 6037
christine.schossig@wieland.com
www.wieland.com

Anton Zierhut | SVP Wieland Group
President BU Extruded & Drawn Products
Graf-Arco-Straße 36 - 89079 Ulm (Germany)
anton.zierhut@wieland.com
www.wieland.com